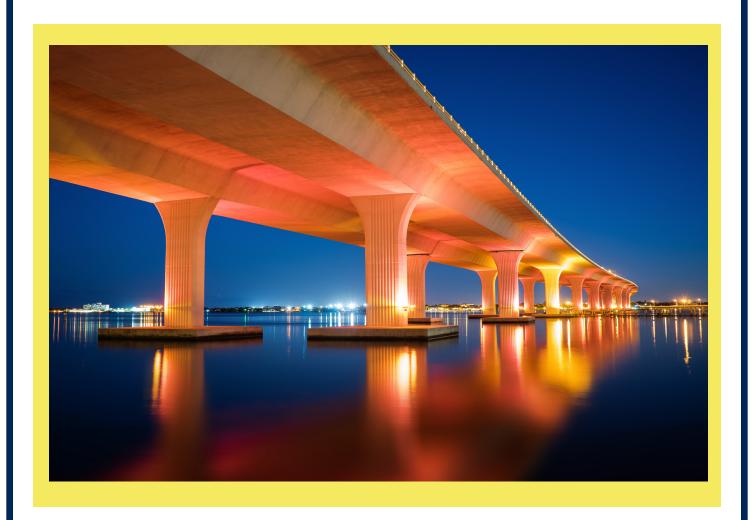
# MARTIN CHAMBER FOUNDATION

### **Annual Report 2025**



Building Connections for Our Community's Future

Dear Friends of the Martin Chamber Foundation,

It is with great excitement that I present our first Annual Report of the Martin Chamber Foundation team. With guidance from our Board of Directors, our focus on workforce development, education, and entrepreneurism meets an ever-increasing need. Since receiving our 501(c)3 status at the end of 2023, we've worked to

strengthen collaborative partnerships, connect with generous philanthropists, and reach out to Martin County business owners. I am so grateful to everyone who has supported our mission, as it is only together that we can continue to keep our economy strong — both for employees and the businesses who benefit from their work. In 2026, we hope to scale up our work to make an even bigger difference, and I hope you will continue to support us, too.



Angela Hoffman
Executive Director

Augela Hogman



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CareerConnect Martin Participant Casey, right, poses with Victoria, the owner of Summit Collars & Industrial Support. Read Casey's story and other success stories on page 4.



# Our Workforce Development Flagship Initiative

CareerConnect Martin started as a pilot project by leaders with the Stuart/Martin County Chamber of Commerce to bridge the gap between individuals and families struggling to earn a living wage and business owners also having difficulty connecting with motivated and trained professionals. As we watched participants dramatically increase earnings and become trusted members of the workforce, we were encouraged to form our 501(c)3 in 2023 to advance the mission.

Today, our career coaches help job seekers overcome barriers to full-time, meaningful employment through skill development, paid internships, and connections with local employers. This individualized support strengthens families and businesses at the same time.





We receive referrals from a large network of nonprofit and for-profit agencies, and we receive financial support from a growing list of funders.

Still, there is work to do. In Martin County, 44% of families live paycheck-to-paycheck. Our Foundation Board of Directors is focused on scaling the program to make an even bigger impact in our community.

Above, CareerConnect Martin client Hayden, center, poses with Tim and Maria, the owners of Ehman Electric. Left, CCM client Katie, right, poses with Indy of Jenkins Landscape Co.

#### Case Studies for CareerConnect Martin

**Casey's Story:** In 2022, Casey, a justice-impacted client, had a newborn baby, a huge heart, and a strong motivation to better her life. At the time, she completed Step-Up Services and a Trial Employment Opportunity with the local UPS store, where she was hired to work full-time. But when the store was sold in 2024, staffing changes left her unemployed. Again, she called her Career Coach Gina Masters.

"Situations happen," Gina said. "I was happy that she knew to come back here."

Casey matched with a new Trial Employment Opportunity with the local manufacturer Summit Collars, and she was hired again to work full-time. A single mother with a toddler, she now continues to have steady income, stay off state or federal unemployment, and do great work in a new industry.

**Sam's Story:** Born and raised in Martin County, Sam studied data analysis at Florida Gulf Coast University but wanted to return to live with his fiancée, Payge, in his hometown. To do that, both of them needed jobs.

"He first had to educate me about what data analysis was," Gina joked.

Sam completed his DISC assessment with Tim Kinane, and then Gina took him to a Chamber networking breakfast. She then reached out to her contacts with Waste Management, FPL, and the hospital to see if there were any openings for this kind of work. She forwarded his resume — and he was shortly hired as an SAP Financial Analyst for FPL earning a salary well above the median income here.

Meanwhile, Payge needed some help improving her resume. She had studied health sciences and was interested in working as a medical assistant, yet lacked those specific credentials. Payge completed the Step-Up Services and was hired by Water's Edge Dermatology. They agreed to pay for her training and certification while she worked. Now, the couple lives happily in Martin County.





**Russell's Story:** Russell, who had lived in Martin County for years, had a degree, veteran status, and a robust resume. But he was also recently released from incarceration. He was ready for a fresh start.

Gina and Russell worked on his resume, interview skills, and rebuilding his confidence. Then, he completed a DISC assessment with Career Coach Tim Kinane. With these new skills and connections, Russell was hired by the manufacturer Revolution Prototype and Machine (RPM).

He stopped in recently to share that he's been pre-approved for a mortgage and is smiling now more than ever.

#### CareerConnect Martin "Next Level" Employers 2024-2025

Armellini Express Lines
Bay State Milling
C&W Technologies
Chemplex

Children's Services Council of Martin County

CIS Security Solutions

City of Stuart

Evergreen Private Care Hog Technologies

Itown Metalworks

Jenkins Landscape Company

Mingace Custom Sound

**NAG Properties** 

O'Donnell Impact Windows

Shearwater Marine Sunshine Land Design

TCI/Rood

Willis Custom Yachts

Vessel Ready

Martin County School District

Speed Lube

Team Parks

Bright White Paper

Tentlogix

Complete Access Control

Surefire Financial Coquina Cove

Champion Excavation and Property

Management

Hobe Sound Farmer's Market

RV Johnson Agency The UPS Store 3631 Ebersold Boat Works Treasure Coast Toyota

Photographics

Guaranteed Garage Repair Early Learning Coalition

The Law Offices of John Mangan

Oceanwide Electronics

Peter's Water Treatment and Irrigation Hurricane Marine Manufacturing

Holdings US Liberty Dreamworks

SCP Construction & Development ITI Holdings/International Training

Able Closets

Ehman Electrical Contractor

2J Data

C and C Awnings

Summit Collars & Industrial Supply All Area Roofing and Construction Closets by Design of PB and TC

Indiantown Marine Center

Highway Tire and Auto

Murray Ventilation Products

Deakins-Carroll Insurance Agency

Loving Chiropractic Walsh Roofing

MP Cleaning Services

Chicago Stainless Equipment

Automatic Access and Video Treasure Coast Infrastructure

Stuart/Martin County Chamber of

Commerce

#### CareerConnect Martin Employer of the Year 2025:

## International Training

Stuart/Martin County Chamber of Commerce Board Chair Dan Hulen, Angela Hoffman, left, and Gina Masters, far right, present International Training owners Stephanie Miele & Brian Carney with the honor at the 2025 Annual Gala of the Stuart/Martin County Chamber of Commerce.



#### Our Measureable Impact: Oct. 1, 2024 to Sept. 30, 2025

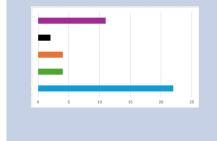
#### **OUR CLIENTS**

**Total Served** Since Program Began

**Total Served in** 2024 43



**61%** 



80% White

43% Black 15% Hispanic 2% Am. Indian 2% Asian



**Parents of** school-aged children living at home:



35%

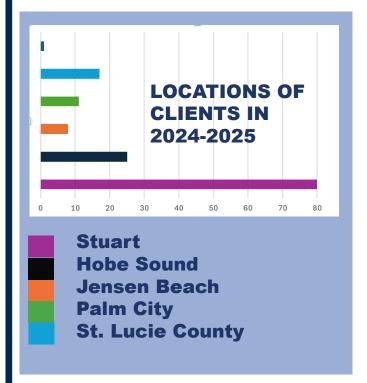
Second chance:

20%



**Earning less** than \$15/hour:

100%



83%

**SUCCESS! Matched** with a good-paying, full-time local job



100%

**Participants earned** more after Trial **Employment** 

21.25%

**Self-reported** increase in job readiness skills



**PARTICIPATING EMPLOYERS** 

TOTAL 63



17% Minority owned

In low-to-moderate income areas

#### CareerConnect Martin Collaborative Partners 2024-2025

- Boys & Girls Clubs of Martin County
- Business Development Board of Martin County
- Council of Chambers of Martin County (and special partnership with the Stuart/Martin County Chamber of Commerce)
- ELEV8HOPE
- Family Promise

CCM Client Kentura with Coach Gina



- Florida Department of Corrections
- Growth Squad
- Helping People Succeed
- · House of Hope
- International Training
- Manpower
- · Mary's Home
- Martin County Health & Human Services Dept.
- Martin County Board of County Commissioners
- Project LIFT
- Reverse the Door
- Salvation Army of Martin County
- Stuart Photography
- Tim Kinane Consulting
- United Way of Martin County
- VuBiz
- YMCA of the Treasure Coast

#### Entrepreneurship: Human Resource Support

34 completed training courses The Martin Chamber Foundation seeks to be a resource for growth and efficiency for area business owners and professionals through human resource support intiatives. Along with in-person trainings and paid trainings for new employees through the CareerConnect Martin program, we also offer free and low-cost professional development e-courses for both hard and soft skills. From February 2024 until July 2025, area business representatives have completed **34 courses**. We encourage participating businesses to grow, as a rising tide lifts all boats!



#### Education: Joseph A. Catrambone Scholarship

Many high school graduates do not wish to pursue college or university studies as their post-secondary education, but that doesn't mean they can't be productive and important parts of the Martin County economy. In fact, trade professionals of all ages are the backbone of our community!

At the same time, area business owners have found a lack of properly trained and certified professionals in industries like marine mechanics, healthcare, manufacturing, logistics, and emergency personnel. This skills gap is being met through the Joseph A. Catrambone Scholarship fund.

This scholarship fund has awarded more than \$42,000 to 15 Martin County students, of all ages, for trade career certifications and training. These students, having gained a financial foundation in skills and knowledge, go on to become vital assets contributing to the success of local businesses and our entire community.

\$42,000
in
scholarships
to 15
Martin
County
residents

### JAC Scholarship Committee 2024-2025



Janine Norman, Chair (Above)
Ryan Strom
Joe Catrambone
Angela Hoffman
Candace Lopes
Elliot Paul
Chuck Geary
Tony Barletta

Right, JAC Scholarship Award Recipient Brian Quinlan works on a marine engine as part of the Yamaha Marine Engine Maintenance Program at the Chapman School of Seamanship. He now works in Jensen Beach at Pocket Yacht.



MARTIN ST. LUCIE

We gratefully acknowledge Elizabeth Barbella, President & CEO, and Ellie Gundrania, Manager of Programs of The Community Foundation of Martin and St. Lucie Counties for their assistance managing this scholarship.



#### **Our Funders 2024-2025**













#### \$10.001+

Community Foundation for Palm Beach and Martin Counties Martin County Health and Human Services Truist Foundation United Way of Martin County

#### \$5,000-\$10,000

Children's Services Council of Martin County Hobe Sound Community Chest

\$100-\$4,999 Big Brothers Big Sisters of Palm Beach and Martin Bowman Consulting Brightway Insurance./V. Zanfini Family Agency Business Development Board of Martin County Carr, Riggs & Ingram Chapman School of Seamanship Cleveland Clinic Martin Health Coquina Cove at Martin Downs Coral Shores Behavioral Health DreamWorks Companies Evergreen Private Care of Florida Florida Atlantic University Grassam Spine and Wellness Center Growth Squad Hobe Sound Farms Horses and Heroes of Southeast Florida Indian River State College **Internation Training** JDog Junk Removal and Hauling

Lesser, Lesser, Landy & Smith

Live Hearty Marine Industries Association of the Treasure Coast McCarthy, Summers, Wood, Norman, Melby & Schultz, P.A. Onward & Upward Events Pace Machine & Tool **Proctor Construction Company** Rexel Sandhill Cove Retirement Living Sandler Training/Miles McGrath South University Stuart Air Show Stuart Photography Stuart/Martin County Chamber of Commerce Tami Karol Insurance Agency TD Bank/ Stuart Tim Kinane Treasure Coast Conservative Coalition Treasure Coast Urgent Care U. S. Sugar

#### **Under \$100**

VuBiz

2GHO, Inc.
A/C Doctors
Acquisition Experts
Adron Fence Company
Alfa Romeo & Maserati of Stuart
All Area Roofing & Construction
All County Paving
Anthony D. George, Jr., P.A.
ARC of the Treasure Coast
Arlington Electric, Inc.
Ashley Capital
Atlantic Aviation -SUA

Western Governors University

Audi Stuart Axis One Apartments/Leasing Office Barn Theatre Be A Man Buy Land **Becker Holding Corporation** Billfish Air Conditioning Blue Stream Fiber Bonner Mobile Bar and Catering Brightline Business Development Board of Martin County C.W. Roberts Contracting Castaways Champion Golf Carts Champion's Club at Summerfield Cleveland Clinic Martin Health Coastal Detox Coral Shores Behavioral Health Crane Club at Tesoro Cruiseplanners/Carolyn & Les Culpepper & Terpening Culver's of Stuart Custom Pool Builders Dave's Plumbing David Golden, P.A. **DK Studio Beauty** DreamMaker Bath & Kitchen/ Gribben Construction Edward Jones/Paul Nunley Elliott Museum Els for Autism Foundation Epic Theatres of Stuart European Kitchen & Bath

**EW Consultants** 

Ferrellgas

Ferreira Construction Company

continued ...

#### Our Funders 2024-2025, continued

First Citizens Bank Florida Club Florida Faith Alliance Forest Hills Memorial Park & Funeral Home Frazier Creek Brewing & Distilling Co. GCY Professional Surveyors & Mappers Inc. Gertrude Walden Child Care Center Go Local Electric Grand Oaks Jensen Beach Hayden Professional Services HCA Florida Lawnwood Hospital HCA Florida St. Lucie Hospital HJA Design Studio Hobe Sound Beach Shop Hobe Sound Early Learning Center Hog Technologies Homes By Aburton Hurricane Grill & Wings/Palm City **Ideal Nutrition International Training Investment Planning Group** Jennifer A. Kerr, P.A. Jensen Beach Technologies Jewelry Design Studio Johnson Honda of Stuart Jupiter Medical Center Keiser University Kiddie Academy of Stuart Kinetic Engineering Kopp Development Inc. Lesser, Landy, Smith & Siegel Lloyd Johnson Electric Loving Chiropractic of Stuart Lytal, Reiter, Smith, Ivey & Fronrath Manero's Restaurant Marketing.com Martin County Police Athletic League (PAL)

Martin Fence Company Martin Funeral Home & Crematory Mattress Market McCarthy, Summers, Wood, Norman, Melby & Schultz, McNicholas & Associates MIDFLORIDA Credit Union Miller's Central Air Morganti Group My Living Media National Navy SEAL Museum New Horizons of the Treasure Coast North Stuart Centre Northwestern Mutual Ocean Pointe Apartments Old Colorado Inn Olympic Taverna Palm City Nursing & Rehab Paramount Tax & Accounting, **CPAs** Place Of Hope Plantation Storage of Stuart Proctor Construction Company Pve Barker/Total LifeSafety Ranger A/C Service RE/MAX Community-Patrick Stracuzzi Team RE/MAX of Stuart Rexel Reynolds Pest Management Rocket Cooling Ross Earle Bonan Ensor & Carrigan, P.A. Rupp Marine sachi sushi asian fusion Sandhill Cove Retirement Living Sandy Pines SCP Construction & Development

Seabranch Health and

Rehabilitation Center

Seacoast Bank/Main Office Serenity Stuart Sharkey Air Skin Serenity Spa Snyder Marketing Solutions & **Events** Solaris Healthcare Parkway South Florida Orthopaedics & Sports Medicine, P.A. South Florida Shooting Club South University Southern Eagle Distributing Southern Pig & Cattle Co. Spritz City Bistro Stanley Steemer Stor-A-Way Mini Storage Stuart Web Stuart's Hometown Cleaners & **Tailors** Sunshine Land Design Superior Storage TCI/Rood Landscape Services Team Parks The Community Foundation of Martin/St. Lucie The Estate, Trust & Elder Law Firm, P.L. The Garcia Companies The Harrison of Stuart The Ocean Club The Pine School The Sovana at Stuart Treasure Coast Grill Cleaning Treasure Coast Urgent Care Two Men and A Truck Treasure Coast Tykes & Teens U. S. Sugar Universal Engineering Sciences Velcon Engineering & Surveying Village of Indiantown Visionary School of Arts Waste Pro Wild Side Pawn and Gun Wounded Veterans Relief Fund WQCS-NPR for the Treasure Coast

#### Martin Chamber Foundation Team Members



**Gina Masters**Workforce Development
Coordinator + Career Coach



**Tim Kinane** Career Coach



**Laura Bare**Finance Director +
Chamber Bookkeeper



Suzanne Wentley
Marketing + Development
Consultant

#### Martin Chamber Foundation Mission Statement

We support economic prosperity for all Martin County residents by strengthening and growing workforce development, education, and entrepreneurship.

# Martin Chamber Foundation Board of Directors



Joseph A. Catrambone Board President



Gordon Proctor
Ex-Officio Treasurer



**Kelly Johnson**Board Member



**Tim Kinane**Board Member



**Angela Hoffman** Board Member + Executive Director





Above, Brian and Kim of International Training pose with CCM client Isabella, center. Left, CCM client Jojo, center, poses with Carrie, left, and Rhonda of Fastest Labs of Palm City.

# The Martin Chamber Foundation is grateful for your support!



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